



AAE Assignment

## Customised solutions for effective maintenance

“Euromaint come up with suggestions how to improve the wagons. This technical support is more than we have ordered, and we are very pleased with it.”

Roland Rubischung, Operations Manager Scandinavia for AAE

*AAE is specialized in renting out standard rail freight cars. The Swiss company has long-term contracts with many partners all over Europe. One of them is Euromaint, who takes care of maintenance and emergency repairs of the steel wagons operating the distance between Luleå and the SSAB steel work in Borlänge.*

  
EuroMaint

# Cooperation makes steel shuttle running

*Regardless of weather and time of the year, the steel shuttle between Luleå and Borlänge must always be operational. Thanks to preventive maintenance and emergency actions, Euromaint makes sure that everything runs smoothly.*

*“Euromaint often give us more support than we have asked for,” says Roland Rubischung, Operations Manager Scandinavia for AAE.*

The steel company SSAB is dependent on daily steel deliveries from Luleå to the steelworks in Borlänge. No deliveries – no production, and that would be devastating for SSAB. Thus, a great responsibility rests on the shoulders of AAE, the Swiss company that rents out the 300 wagons of the steel shuttle. The wagons must always be in mint condition and quickly be repaired if something is broken. This is taken care of by Euromaint in the workshop in Luleå, and with a mobile unit.

“We are always looking for the best service we can get, reasonable prices and required capacity. Of course, we also have to ask the partners to fulfill the security and safety regulations to one hundred percent. Safety is always first! With Euromaint we get all this”, says Roland Rubischung.

## Big player who must rely on their partners

AAE is big within rental of standard rail freight cars all over Europe. However, with the business often located far away from the headquarters in Switzerland, AAE put a lot of trust in the hands of their partners.

“We must rely one hundred percent on our partner!”

Roland Rubischung finds Euromaint’s quality of work excellent and the requirements are fulfilled. The capacity of delivery depends on the season.

“In wintertime, sometimes several wagons are standing outside the workshop. We wish it could go faster, but we understand that the capacity is limited due to more damages. They do what we expect them to do, and that is the most important thing.

Finally, he wants to praise the workshop for being so proactive.

“They come up with suggestions how to improve the wagons. This technical support is more than we have ordered, and we are very pleased with it.”



## Facts about the AAE assignment

**Challenge:** Annually freighting steel from Luleå to Borlänge in the face of climate challenges including much snow and severe cold.

**Customer value:** Undisrupted production and available rolling stock.

**Euromaint’s solution:** Provision of a customised solution including preventive wheel replacements in order to increase availability of the wagons.

**Customer segment:** Freight transport

**Type of maintenance:** Preventive and corrective maintenance at workshops, and using mobile service units.

**Amount of rolling stock:** 300 freight wagons

**Geography:** Luleå-Borlänge

## Contact person at EuroMaint Rail

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